

Welcome to the fourth edition of *In the Passenger Seat* for the year. With only two editions left, you would think we would have run out of things to say, nope! Here is another jam pack edition for you. Enjoy!

**TIP:** Check out the [employment section](#) for job opportunities.

## STUDENT DISCUSSION TOPICS

### SPRING INTO DRIVER PSYCHOLOGY!

What sets a driving instructor apart from a parent or guardian when it comes to teaching a person to drive a vehicle?

We, and the greater driving instructor community, would love to hear your responses to this question. In my 18 years as a driver trainer, I have seen many instructors struggle to put what they teach in-vehicle with a student into words.

When it comes to teaching a student to drive, one of the many topics covered by driving instructors is driver psychology and there is certainly an endless amount of information to mention with discussing this teaching topic.

Over the next few editions, **and** depending on your responses and indicated interest levels, we will deep dive into this topic providing you with great discussion topics you can have between yourself and your students.

To express your interest in further information about driver psychology or to provide your answers to the question posed above, email us at [editorial@its.edu.au](mailto:editorial@its.edu.au).

### STUDENT DISCUSSION TOPIC 1: ESSENTIAL SAFETY TIPS FOR ROAD TRIPPING IN REMOTE AREAS

With the Year 12 students finishing school in the next few weeks and with the Christmas holidays fast approaching, now is the right time to start talking to your students about the essential safety tips they need to know when taking their first road trip throughout Australia.

The spring and summer months see thousands of students who have recently finished exams and school for the year take to the road with their new drivers licence to head north for some fun in the sun.

Speaking from experience, there is nothing like going on a road trip, it gives you a sense of adventure as you explore new territories that you've never been to, there's no schedule to stick to and you're free to travel to your heart's content.



Road trips are incredible experiences, but your students need to be reminded of their own personal safety before hitting the road.

Be sure to remind your students to research the roads they are intending to take. In remote areas of Australia, it's not uncommon to go many hours without seeing another car. Anything can happen in the meantime, which is why it's important for your students to plan to avert potential disasters.

With long stretches of road ahead of you, it may be tempting to drive faster than normal. Always follow the speed limits as data from RAC shows

that speeding is one of the top causes of fatal accidents. Remind your students to be especially cautious of natural hazards like flash flooding, bush fires and livestock crossings.

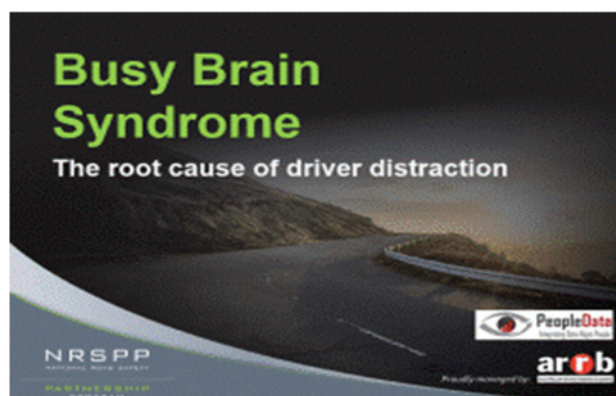
### What to do if your car breaks down?

Experiencing a vehicle breakdown can be stressful for anybody, especially a new P Plate driver and even more so in a remote area. Remind your students to first, do their best to relax and assess their situation. Attempt to figure out why their car broke down.

In our last edition we highlighted some of the vehicle maintenance items every driver should carry. Be sure to remind your students of these and explain the importance to bring spare parts and tools like a spare tyre, jack, and spanners when travelling so they can fix some of the common causes of breaking down such as flat tyres and batteries. Student who are unable to fix their vehicle should then call an emergency assistance service immediately.

Be sure to highlight the point that it could be awhile before help arrives so vehicles should be kept well stocked with emergency supplies like food and water before setting off. Never leave your vehicle as you could be putting yourself in danger by wandering away.

### STUDENT DISCUSSION TOPIC 2: BUSY BRAIN SYNDROME



How often do we, as driving instructors, stop and think about our own actions behind the wheel?

How often have you heard yourself or another driving instructor say "My student is a good driver but they keep making silly mistakes."

Our students have increasingly busy lives, and when their day is jam-packed full of hectic commutes, endless emails, student assessments, high-pressure learn to drive sessions, and lively social engagements it can be so hard to switch off when the time comes for bed or remain focused on the driving task.

Experts have called this Busy Brain Syndrome.

### WHAT IS BUSY BRAIN SYNDROME?

When people, yourself included, spend all day rushing around, and then spend our sitting-down time flicking through Instagram, Facebook or YouTube or catching up on one of our million WhatsApp threads, we are overloading our brain on an extreme level — meaning that when we do finally change gear and try and settle down to a solid night's sleep, or buckle down for an extended concentration period on a longer drive, we can sometimes feel overly stimulated and restless.

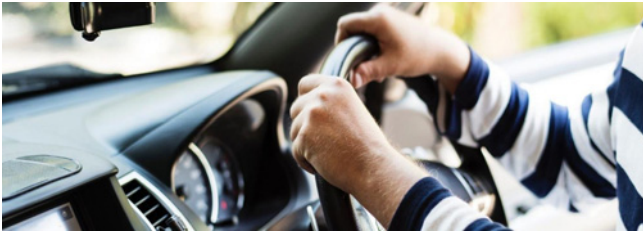
How many times within your career have you had a student find it difficult to focus or, who is unable to switch from task to task which is generally followed by their stress levels increasing leading to frustration or a negative 'I'll never be able to do it' mind set.

Busy brain syndrome states that our constant engagement in the digital world means "our senses are constantly bombarded from all directions", leading to over-stimulation and our brains running 'out of processing bandwidth'.

So, what is the answer...Do we abandon all online activities? Answers will be available in the next edition of this newsletter.

In the meantime, SHARE your thoughts and experiences with Busy Brain Syndrome, email us at [editorial@its.edu.au](mailto:editorial@its.edu.au)

### STUDENT DISCUSSION TOPIC 3: SUBDUE YOUR DRIVING DEMON: TIPS TO MANAGE ROAD RAGE.



What sort of driver are you when you are out on the road? Are you carefree, angry, happy, relaxed... or does it depend on the day or who is in the car... do you even care???

For some reason completely normal people when they get behind the wheel of a vehicle transform.

This inner demon materialises the moment anyone wrongs them when driving on their road. For these angry drivers suddenly, a few seconds become all important.

Any other road user who is too slow; changed into their lane blocking them; too slow off the lights; indicates late; and the list goes on.

Basically, anyone who does something on the road that the demon possessed drivers view as a personal wrong against them. This is their road, all other users should give way to them or move as they do. Any deviation or interruption or delay the solution is hot rage.

Honk the horn, tail gate, yell swear, flashlights, following the car – anything to feed that pulsing rage which becomes part of the driving demon outlet known as ROAD RAGE.

Now think, do you see this behaviour when you are out on the road and shake your head? Or are you that person? If so, how far will your rage lead you? For some that rage takes an even scarier turn all of sudden with the driver exiting the vehicle in their demon possessed state to inflict physical violence on other road users.

Is that road rage really worth it for a little indiscretion? Now consider, for many people the driving commute is how you start and finish the

day. If during the commute you become that demon possessed driver this anger will flow into your daily life.

So, the question then becomes what sort of person do you want to be? when you get into a car, instead of raging how about applying the following strategies to use when you feel that demon coming on:

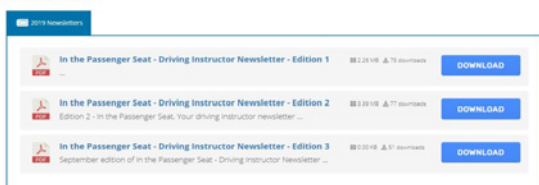
- Don't get into your car in an emotional state (e.g., angry, upset, frustrated). Driving in an emotional state can increase your crash risk by almost 10-fold! If you are anger prone, try to recognize these feelings building up and avoid driving when you do.
- Expect traffic delays every time you get into your car. Plan ahead and leave early to avoid time pressured driving.
- Turn on the radio to your favourite music station or put on a podcast and enjoy the ride.
- Focus on the task at hand – getting to your destination as safely as possible. Driving involves a lot of complex decision-making. Having something to focus on will take your mind off any feelings of frustration and on to your driving.
- Never drive under the influence of alcohol or drugs. It is well known that being under the influence can increase your risk of a crash and can also make some people more anger prone.
- Practice mindfulness to help you adopt a more adaptive focus while driving.

Have you been subject to road rage or do you have strategies to subdue your driving demon? We would love to hear them, email us at [editorial@its.edu.au](mailto:editorial@its.edu.au)

### MISSED A PREVIOUS EDITION OF THIS NEWSLETTER, NO WORRIES!

Missed a previous edition of this newsletter? No problems, we have you covered. Simply click on the link below or visit the Intelligent Training Solutions website to download any previous edition.

NEWSLETTER DOWNLOADS



**LINK:** <https://www.its.vic.edu.au/in-the-passenger-seat/>

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**SAVE THE DATE: TUESDAY 29<sup>TH</sup> OCTOBER 2019!**

**DRIVING INSTRUCTOR CATCH-UP EVENT!**



In our last edition of the newsletter we announced that we have a brand-new Training Centre located at Unit 7, 16a Keilor Park Drive, Keilor East, Victoria 3033 and in the spirit of sharing, on Tuesday 29<sup>th</sup> October we plan to have a FREE driving instructor catch-up and BBQ starting around 7pm. This event is for any driving instructor wanting to drop in and say Hello.

We hope this catch-up will become a bi-monthly event, allowing driving instructors to gain support through a network of your own peers all within a social setting and completing without expectation!

Over the next week, I will be posting an official event on Facebook whereby you can confirm your attendance, alternatively you can call our office on 03 5415 0204 and register your attendance with either Sonja or Kat from our administration team.

There aren't many **free** driving instructor meetings around whereby the sole goal is to provide you with value and support in a social setting, so we hope you all take the opportunity to stick your head in and say hello.

**AUSTRALIAN TAX OFFICE  
SMALL BUSINESS NEWSROOM**

This month from the Australian Tax Office

**NATIONAL TAX CLINIC PROGRAM**

*Release 02<sup>nd</sup> October 2019*



The National Tax Clinic program is a government-funded initiative to support small businesses that may not be able to afford professional advice and representation with their tax affairs.

Operated independently, these clinics are being offered across 10 universities in every state and territory.

You will receive free tax advice and support from students studying tax-related courses, under the supervision of a qualified clinic manager.

These clinics complement our range of help and support services for unrepresented small businesses to help them with their tax and super.

## TAX CLINIC CONTACT DETAILS

The following universities run tax clinics. Check the website of the clinic nearest you for eligibility criteria and contact information.

### Australian Capital Territory

- [Australian National University Tax Clinic](#)  
[External Link](#) – Canberra

### New South Wales

- [University of New South Wales Tax Clinic](#)  
[External Link](#) – Sydney
- [Western Sydney University Tax Clinic](#)  
[External Link](#) – Parramatta

### Northern Territory

- [Charles Darwin University Tax Clinic](#)  
[External Link](#) – Darwin, Alice Springs, and Katherine

### Queensland

- [Griffith University Tax Clinic](#)  
[External Link](#) – Logan
- [James Cook University Tax Clinic](#)  
[External Link](#) – Townsville

### South Australia

- [University of South Australia Tax Clinic](#)  
[External Link](#) – Adelaide

### Tasmania

- [University of Tasmania Tax Clinic](#)  
[External Link](#) – Hobart

### Victoria

- [Melbourne Law School Tax Clinic](#)  
[External Link](#) – Melbourne

### Western Australia

- [Curtin University Tax Clinic](#)  
[External Link](#) – Perth

## ATO TAX HELP PROGRAM

Through the ATO's free Tax Help program, they help eligible individuals lodge their tax returns.

The program runs from July to October each year so please be quick! There are Tax Help locations in all capital cities and in many regional areas.

## SOURCE:

[www.ato.gov.au/newsroom/smallbusiness](http://www.ato.gov.au/newsroom/smallbusiness)

## MEASURING THE INTEGRITY OF THE ABR

*Release 2<sup>nd</sup> September 2019*



Starting in September, the Australian Business Register (ABR) will be contacting a random sample of ABN holders across all entity types. If selected, you will be asked to confirm your business information, and discuss:

- Your understanding of how your ABN works
- What you use your ABN for
- Your entitlement to an ABN (if applicable)
- Your ABN registration experience and how it can be improved.

ABN's will not be cancelled unless requested by you.

Information gathered will be used to measure the data quality of the ABR, and help improve the experience when applying, maintaining and cancelling an ABN.

The ABR is focused on ensuring only the right people get and ABN and that the register can support business and government beyond initial registration.

## SOURCE:

[www.ato.gov.au/newsroom/smallbusiness](http://www.ato.gov.au/newsroom/smallbusiness)

## SUPPORT FOR INDIGENOUS SMALL BUSINESS

*Released 1<sup>st</sup> October 2019*

Now in its fifth year and with the theme 'Indigenous Ingenuity', October is Indigenous Business Month.



The ATO will be holding events throughout the month to celebrate the continuing ingenuity in Indigenous businesses and communities across Australia.

The ATO remains committed to supporting the needs of Indigenous small businesses and the contributions they make across Australia stating 'We want to help make tax and super as easy as possible'.

Whether you're running a business or just getting started, there are lots of ways the ATO can help and support you.

### INDIGENOUS HELPLINE

Our staff on the Indigenous Helpline specialise in helping Aboriginal and Torres Strait Islander people.

You can phone the Indigenous Helpline on **13 10 30**, 8.00am-6.00pm, Monday to Friday, except public holidays.

#### SOURCE:

[www.ato.gov.au/newsroom/smallbusiness](http://www.ato.gov.au/newsroom/smallbusiness)

### ASIC's SMALL BUSINESS ONLINE RESOURCES

*Released 02<sup>nd</sup> October 2019*



The Australian Securities and Investments Commission (ASIC) have revised and refreshed their online small business resources.

It's now easier to navigate their website, which will help you find out what you need to do when starting or running a small business.

You would deal with ASIC to:

- register a company or business name
- renew the registration of a company or business name
- deregister a company or cancel a business name
- report misconduct by a financial product or service provider
- search their registers for information including:
  - companies
  - business names
  - documents
  - professional registers.

They have also updated web content information on illegal phoenix activity and Indigenous corporations.



### SUPPORTING YOU AND YOUR SMALL BUSINESS

*Released 26<sup>th</sup> September 2019*



Whether you're new to business or long-established, do your own tax or use a registered tax or BAS agent, the ATO have a range of tools and services to make it easier.

For example, you can:

- watch our small business webinars on a range of topics from activity statements to Single Touch Payroll
- use our tools and calculators to help you get your tax right
- set up a payment plan to manage your debt.

### ASK FOR HELP

The demands of running a business can also contribute to stress and place pressure on your mental health. This can then impact your quality of life and ability to run your business.

If you're feeling overwhelmed or getting behind with your tax and super obligations, let the ATO or your registered tax agent know as early as possible so they can work with you to find a solution.

No matter what your situation is, it's never too late to ask for help.

## FIRST AID COURSES FOR DRIVING INSTRUCTORS

CALL: 03 5415 0215

**IF YOU'RE A DRIVING INSTRUCTOR, IT PAYS TO LEARN WHAT YOU CAN CLAIM AT TAX TIME**



Before we get into tax deductible items, we must remind our readers that, **to claim a deduction for work-related expenses:**

**To claim a deduction for work-related expenses**

- you must have spent the money yourself and weren't reimbursed
- it must be directly related to earning your income
- you must have a record to prove it.\*

You can only claim the work-related part of expenses. You can't claim a deduction for any part of the expense that relates to personal use.

\* You can use the ATO app myDeductions tool to keep track of your expenses and receipts throughout the year.

### COMMON DEDUCTIBLE WORK-RELATED EXPENSES

As long as the expense relates to your employment, you can claim a deduction for the work-related portion of the costs of:

- phone and internet usage
- **first aid courses**
- seminars and conferences and PD courses
- protective equipment such as sunglasses, sunhats
- teaching aids
- technical or professional publications

You **can't claim** a deduction for the cost of:

- gifts you purchased for students
- meetings student's personal expenses – for example, paying for lunch, books etc...

This is a general summary only. For more information, go to **ato.gov.au/occupations**

**SOURCE:** ATO Facebook Page

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NEWSLETTER DIRECT TO YOUR  
EMAIL

REGISTER @:  
[WWW.ITS.VIC.EDU.AU/NEWSLETTER](http://WWW.ITS.VIC.EDU.AU/NEWSLETTER)

## GENERAL BUSINESS INFORMATION AND REMINDERS

### BAS DUE DATES FOR EACH QUARTER

Quarter	Due date
1. July, August and September	28 October
2. October, November and December	28 February
3. January, February and March	28 April
4. April, May and June	28 July

## PL AND PI INSURANCE PROVIDERS

The following insurance brokers can quote you on PL and PI insurance.

### FENTON GREEN & CO

T: 1800 642 747

W: <https://www.fentongreen.com.au/>

### FOCUS INSURANCE

David can be contacted via the following methods:

E: [david@focusinsurance.com.au](mailto:david@focusinsurance.com.au)

M: 0418 183 798

T: 03 9595 0224

**REMEMBER:** You **do not** have to be a member of an association to gain access to PL and PI insurance cover.

## VICROADS NEWS AND ROAD RULES UPDATES

### VICROADS: SPOTLIGHT ON BUYING A SAFE CAR

Release date: 5<sup>th</sup> September 2019



It's important to advise students when buying a car, that they do the research to ensure they are purchasing a car that's safe and meets their needs.

Whether it's new or used car safety ratings, information on seat belts, electronic stability control or airbags, you will find all the information on the VicRoads website: [Buying a safe car](#)

Providing students with extra information can add value to your business.

Keep an eye out for our upcoming PD sessions for many more tips and tricks on up selling.

## VICROADS REGIONAL INSTRUCTOR NEWS



The Victorian Government is working with key road safety agencies, Local Governments and the community to develop Victoria's next road safety strategy.

The new strategy will follow on from Victoria's current road safety strategy, the Towards Zero



Strategy and Action Plan 2016-2020, which aims to stop people from being killed and seriously injured on the roads.

This survey is only one of the ways the Victorian Government is working with the community to develop the next strategy. It follows a series of community forums which were held in Melbourne, Ballarat, Marysville, Shepparton, Sale, Geelong, Portland, Bendigo and Mildura between July and September this year.

This survey will help us understand who is using our roads, how you're using them, how you would like to use them, and how you think they could be made safer.

Victoria's next road safety strategy will be launched in 2020.  
This survey closes 11:59pm on October 31 2019.

To have your say, complete the survey at: [Help Shape the future of roads in Victoria](#)



### CHALLENGE ZONE

What do you think are the factors contributing to young people deciding not to get their licence until later in life?

- Is it the 120 hours?
- Improved transport?

Email your responses to [editorial@its.edu.au](mailto:editorial@its.edu.au) and we will publish the best responses in our next newsletter.

### VICROADS HOLIDAY OPENING HOURS FOR 2019

Public Holiday	What services are not available
<b>05<sup>th</sup> Nov 19</b> Melbourne Cup Day	VicRoads Centre and all Customer Service Centres are closed <b>except for Bendigo</b> .
<b>25<sup>th</sup> Dec 19</b> Christmas Day	VicRoads Call Centre and all Customer Service Centres are closed.
<b>26<sup>th</sup> Dec 19</b> Boxing Day	VicRoads Call Centre and all Customer Service Centres are closed.

### VICROADS DRIVING INSTRUCTOR MEETINGS FOR 2019

Here is a list of known VicRoads driving instructor meetings. As an industry, it is extremely important to support and encourage these meetings.

**Please** remember to check with your local CSC noticeboard to confirm the time and location of your meeting has not changed before attending.

DATE	LOCATION	TIME
16 <sup>th</sup> Oct 19	Bundoora	5.00pm

### VICROADS ROADSMART PROGRAM

#### ROADSMART ACCREDITED OFF-ROAD PROVIDERS

- > **Intelligent Training Solutions Pty Ltd**  
PH: 03 5415 0209 or 1300 585 866  
W: <https://www.its.edu.au>  
E: [roadsmart@its.vic.edu.au](mailto:roadsmart@its.vic.edu.au)
- > **Icon Drive Services**  
PH: 0414 950 833 (Rita Waters)  
W: <http://icondrive.com.au/>  
E: [info@icondrive.com.au](mailto:info@icondrive.com.au)
- > **ADTAV**  
PH: (03) 9887 8074 (Jenny Ravlic)  
W: [www.adtav.org.au](http://www.adtav.org.au)

E: [info@adtav.org.au](mailto:info@adtav.org.au)

The accredited providers listed above have off-road training venues utilised by the Road Smart program for the delivery of the practical driving component. If you are interested in working on this program, contact the accredited providers listed above.

### VICROADS TESTING CENTRES

#### WE WANT TO HEAR FROM YOU!

Your contribution to this section will determine its success. If you have any information about your local VicRoads office that would be beneficial for visiting or local instructors to know, please email us at [editorial@its.edu.au](mailto:editorial@its.edu.au)

Your VICROADS testing offices are:

- VicRoads Ararat
- VicRoads Bairnsdale
- VicRoads Ballarat
- VicRoads Benalla
- VicRoads Bendigo
- VicRoads Broadmeadows
- VicRoads Bundoora
- VicRoads Burwood
- VicRoads Carlton
- VicRoads Cobram
- VicRoads Colac
- VicRoads Dandenong
- VicRoads Dromana
- VicRoads Echuca
- VicRoads Frankston
- VicRoads Geelong
- VicRoads Hamilton
- VicRoads Heatherton
- VicRoads Hoppers Crossing
- VicRoads Horsham
- VicRoads Kyneton
- VicRoads Leongatha
- VicRoads Melton
- VicRoads Mooroolbark (Appointments Only)
- VicRoads Morwell
- VicRoads Pakenham
- VicRoads Portland
- VicRoads Sale
- VicRoads Seymour
- VicRoads Shepparton

- VicRoads Swan Hill
- VicRoads Wangaratta
- VicRoads Warragul
- VicRoads Warrnambool
- VicRoads Werribee (Appointments Only)
- VicRoads Wodonga

**TO CONTRIBUTE TO THIS SECTION EMAIL:**  
[editorial@its.edu.au](mailto:editorial@its.edu.au)

### VICTORIAN SCHOOL TERM DATES FOR 2019

Victoria School Term Dates for 2019		
School Holidays	Starts	Finishes
Term 4	7 Oct 19	20 Dec 19

### NEW SOUTH WALES SCHOOL TERM DATES FOR 2019

New South Wales – School Term Dates 2019		
School Holidays	Starts	Finishes
Term 4	14 Oct 19	18 Dec 19

### SOUTH AUSTRALIA SCHOOL TERM DATES FOR 2019

South Australia School Term Dates for 2019		
School Holidays	Starts	Finishes
Term 4	14 Oct 19	13 Dec 19

### QUEENSLAND SCHOOL TERM DATES FOR 2019

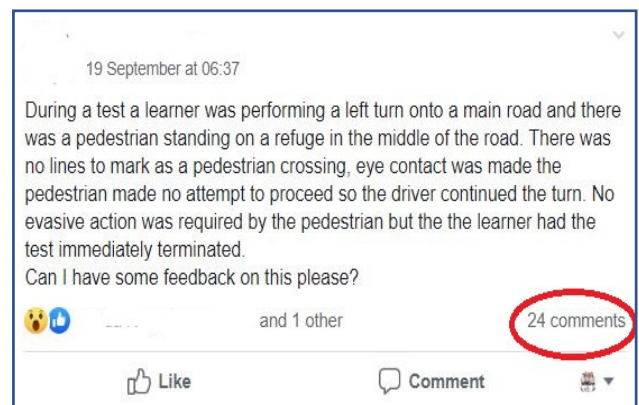
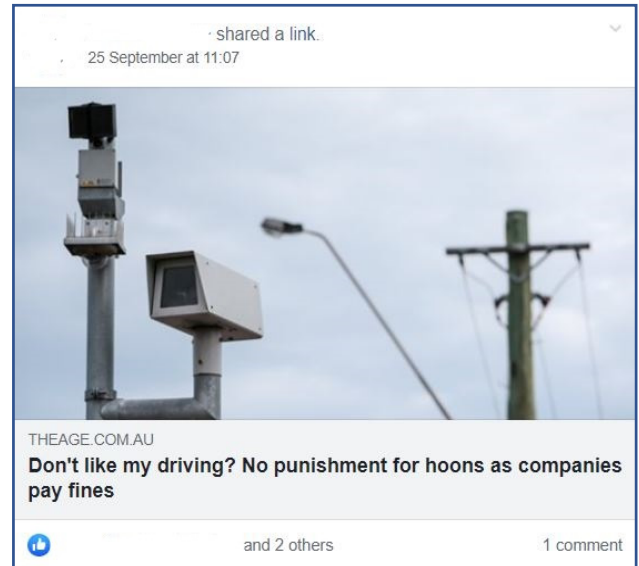
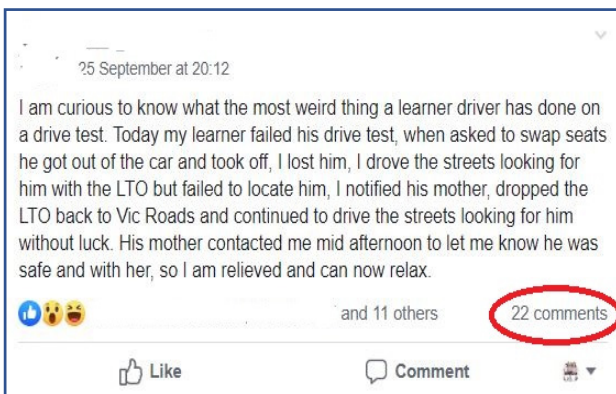
Queensland School Term Dates 2019		
School Holidays	Starts	Finishes
Term 4	08 Oct 19	13 Dec 19

### WHAT YOU MAY HAVE MISSED ON FACEBOOK THIS MONTH



For those of you not a part of the **Driver Trainers of Australia** Facebook group, here are some of the posts you may have missed through the month of September.

PLEASE NOTE: We have removed the identity of the people who posted these comments.



Remember, this group is open to all driving instructors across Australia. If you are interested in joining this group, simply search for the 'Driver Trainers of Australia' on Facebook.



KEYS2DRIVE SOCIAL NEWS



SEPTEMBER 2019.

Our keys2drive news for SEP/OCT is a little light this month.

We have reached out to the Keys2drive administration team with hope we will have something to report in the November edition of this newsletter.

More information about the program can be found by visiting the [L2P page](#).

### WHO CAN BECOME A KEYS2DRIVE ACCREDITED DRIVING INSTRUCTOR?

Any accredited driving instructor can register themselves to become an accredited Keys2Drive trainer. There is NO charge to complete the registration training and the whole course is completed online. From start to finish, the entire accreditation process should ideally take 3 to 6 weeks depending on the individual.

For more information on becoming accredited with Keys2Drive visit their website: <https://www.keys2drive.com.au/how-to-get-accredited> or call them on 1800 696 929.

### DRIVING INSTRUCTOR REGULATOR NEWS

### VICTORIA: COMMERCIAL PASSENGER VEHICLES VICTORIA (CPVV) NEWS

### ANNUAL FEE INVOICING HAS COMMENCED

If you were due to receive your invoice between June-September 2019, it will be emailed or posted to you by mid-October 2019.

If required, you will also receive your medical assessment form to complete.

If you haven't received your invoice by the end of October 2019, you should contact the CPVV.

If your invoice is due from October onwards, you will receive your invoice approximately 30 days

prior to your anniversary date (the date you were granted accreditation).

The annual fee will be payable by the due date given on the individual invoice. For details of current fees, see Fees and charges.

**SOURCE:** CPVV Website

### NEW SOUTH WALES: TRANSPORT ROADS & MARITIME SERVICES (RMS) NEWS

### DIGITAL DRIVER LICENCE



In 2019, RMS NSW will be introducing a more convenient way of carrying and displaying your drivers licence.

The digital driver licence is an electronic version of the NSW driver licence, available on your phone through the Service NSW app

RMS NSW are already trialling the digital driver licence in Sydney's eastern suburbs, Albury and Dubbo ahead of the state-wide roll-out.

For more information, visit the RMS website: <https://www.rms.nsw.gov.au/roads/news/index.html>

### SOUTH AUSTRALIA: DEPARTMENT OF PLANNING, TRANSPORT AND INFRASTRUCTURE (DPTI) NEWS

We have no news to report from our South Australian friends at DPTI.

Hopefully the November edition of our newsletter will have a few updates for you.

**TRANSPORT ACCIDENT COMMISSION  
(TAC) NEWS**

**AUSTRALIA-FIRST ROAD SAFETY  
TECHNOLOGY TRIAL GETS GREEN LIGHT**

The Victorian Government is making roads safer with a trial of Australia-first technology at one of Melbourne's high-crash intersections.



Minister for Roads, Roads Safety and the TAC Jaala Pulford today announced new connected and automated vehicle technology will be fitted at the intersection of Williamstown Road and Somerville Road in Yarraville.

One third of deaths and 44 per cent of serious injuries on Victoria's roads occur at intersections. This trial will provide insights that can help boost safety at busy, complex intersections.

Specialist light detection and ranging (LIDAR) sensors will monitor the intersection and analyse all crashes and near misses.

The cutting-edge technology will also provide real-time warnings of potential hazards to vehicles fitted with connected technology.

This is the first time LIDAR technology has been used in this way in Australia and will allow Road Safety Victoria to closely analyse crashes and near misses, and how they may have been caused, to make roads safer.

The trial is being undertaken by Omni-Aware – a consortium of specialist technology companies

including Intelligent Transport Services, Transoptim Consulting and IBIS Computer.

The project is funded through the Victorian Government's \$9 million *Connected and Automated Vehicle Trial Grants Program*.

**SOURCE:** TAC Website

**USED CAR SAFETY RATINGS HELP  
VICTORIANS MAKE THE SAFEST CHOICE**



Victorians in the market for a used car can easily make the safest choice with the release of the 2019 Used Car Safety Ratings.

The Used Car Safety Ratings (UCSR) released by the Monash University Accident Research Centre make it simple for Victorians to choose the safest used car in their budget.

Minister for Roads, Road Safety and TAC Jaala Pulford today joined road safety experts to promote the new ratings and encourage Victorians to prioritise safety when they're looking for a car.

The ratings show that of the 389 vehicles rated, 69 received a five-star rating, and 22 were awarded 'Safer Pick' status. Fifty-six models were rated 'poor' (two stars), and a further 66 were 'very poor' (one star).

Statistics show that people driving in the lowest rated cars are 10 times more likely to die or be seriously injured as the result of a crash than people travelling in the highest rated car.

The age of a vehicle is a significant factor, largely because safety features such as auto emergency

braking, lane keep assist, electronic stability control and side curtain airbags are not as common on older cars.

Of the 146 drivers and passengers who have died on Victoria's roads so far this year, 80 were in vehicles 10 years or older.

A recent TAC survey of Victorian road users has highlighted the need to prioritise safety, with just eight per cent of people looking for a new car doing so to get improved safety features.

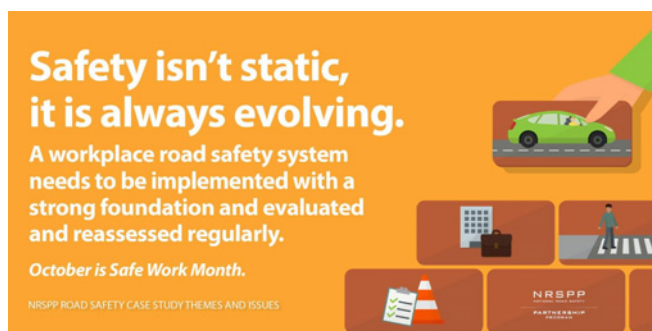
MUARC calculated the 2019 UCSR by analysing the records from more than 8.3 million vehicles in police-reported road crashes and more than 2 million injured road users in New Zealand and Australia between 1987 and 2017.

The ratings consider the protection cars offer to drivers in a crash, harm to other road users, combined crashworthiness and crash risk.

## INDUSTRY NEWS FROM AROUND AUSTRALIA!

The section of your newsletter provides you with driver training or related industry news. Our aim is to highlight stories of interest and educational content that can be shared between the driving instructor community and your students. We also aim to share information that has the potential to inspire you to take in new work in other areas of driver training within our industry.

## SAFE WORK MONTH



**Safety isn't static,  
it is always evolving.**

A workplace road safety system needs to be implemented with a strong foundation and evaluated and reassessed regularly.

October is Safe Work Month.

NRSPP ROAD SAFETY CASE STUDY THEMES AND ISSUES

October is National Safe Work Month which is a national campaign to raise awareness about WHS in the Australian working community.

As the forefront of worker fatalities is **vehicle collisions** accounting for 39% of worker fatalities (2003 to 2016). For many businesses, the risk management approach to the vehicle as a workplace is entirely different, even non-existent, to workers on a factory floor, building site, office etc...

It is important to remember that safety isn't static, it is always evolving! That may be worth thinking about, not only for your own safety and the safety of your students but also in terms of new clients for your business!

## NEW SOUTH WALES NEWS:

*Released: 17<sup>th</sup> September 2019*

A much-debated road rule aimed to keep emergency services officers working at roadsides safe, will be reformed before it is formally implemented in NSW, following a year-long trial.

The state government says it has spent the last 12 months monitoring how the rule has impacted NSW roads, and while the rule will continue to operate changes are being made to who and when it applies, after broad feedback from the public and stakeholders.

Under the current law, all drivers are required to slow down to 40 kilometres per hour when passing stationary emergency vehicles with flashing blue or red lights.

The year-long trial resulted in 926 infringements issued across the state with drivers facing fines of up to \$448 and the loss of three demerit points.

Changes, which are set to take effect from **September 26**, will no longer require drivers to slow down to 40km/h if they are driving on roads with speed limits of 90km/h or above.

Those travelling on roads with speed limits of 80km/h or under will still be required to slow down to 40km/h.

The rule is also being expanded to include not just emergency vehicles with flashing lights, but

tow trucks and breakdown assistance vehicles which display yellow flashing lights while stopped on the road.

"We're now implementing changes to make the rule safer for everyone," Transport Minister Andrew Constance said on Tuesday.



However, drivers along roads with limits of **90km/h or more** are still required to slow to a speed which is safe and reasonable in the circumstances.

Those drivers will also need to keep sufficient space between their vehicle and the breakdown assistance or emergency vehicle and workers, and where possible on multi-lane roads, change lanes to keep the lane next to the vehicle free. Regional Roads Minister Paul Toole said the changes were about ensuring drivers slow down safely to avoid hard braking.

"If you are driving on roads 90km/h or over you will need to consider how close you are to the stationary vehicle and slow to a safer speed and give as much space to the vehicle as you can," he said.

Around 85 percent of people who crashed where emergency service vehicles were stopped were driving along roads with speed limits of 80km/h or below, according to 2014-2018 data from the NSW Government

**SOURCE:** 10DAILY.COM.AU

### NEW ZEALAND NEWS:

ACC will spend \$5M towards road safety programs in Auckland. The funding is going towards safety programmes on the city's

transport network and reducing road accident trauma.

Auckland Transport said deaths and injuries on New Zealand's roads were at the highest levels since 2009. Nearly 595 people were seriously injured and 58 died on Auckland roads.



That road trauma amounts to about a third of New Zealand's motor accident claims to ACC.

ACC said that was about \$165m spent on claims in Auckland alone. Auckland Transport board chairperson Lester Levy said he was determined to bring that number down to zero.

## UPCOMING INDUSTRY CONFERENCES

### 2019 TRANZnet CONFERENCE



This year's TRANZnet conference will be hosted in Darwin, NT.

With a strong emphasis on networking and Heavy Vehicle driver training, this year's conference offers great opportunities for all. Keep up to date on the latest RTO and trainer / assessor requirements.



TRANZnet Association Inc.  
2019 Annual Conference  
Darwin, N.T.

**WHEN:** 09<sup>th</sup> October to 11<sup>th</sup> October 2019  
**LOCATION:** Darwin, NT  
**COST:** Ranges from \$160 to \$460  
**WEBSITE:** <https://www.tranznet.org/>

## 2019 ADTAV ANNUAL CONFERENCE



## SUNDAY 27 OCTOBER 2019

The Australian Driver Trainers Association (Victoria) will hold their annual driving instructors conference on Sunday 27<sup>th</sup> October 2019.

This year's conference theme is 'Cutting the Road Toll through Driver Education – The Role of the Driver Trainer'

This year's conference program includes information from:

- > Fit to Drive Foundation
- > Keys2Drive
- > Victoria Police – The Marketers Club
- > Bookito
- > Dual Controls Queensland
- > HiViz Plates

ADTAV financial members can now register and buy tickets for this event through the ADTAV website: <https://adtav.org.au/events/>

For any questions regarding this event, contact Helen from the ADTAV on 03 8393 9387 or email [info@adtav.org.au](mailto:info@adtav.org.au)

## PROFESSIONAL DEVELOPMENT OPPORTUNITIES



### ROAD SMART TRAINING

Road Smart training for 2019 has now ended as the program is currently winding down for 2019 along with the school year and in preparation for the 2020 year.

Intelligent Training Solutions is still taking expression of interest for those of you wishing to join the Road Smart Program as a accredited driving instructor.

If you are interested and wish to have your name placed on our 2020 training list, please contact our administration office on 03 5415 0204.

## PROFESSIONAL DEVELOPMENT WORKSHOPS

As mentioned previously in this newsletter, Intelligent Training Solutions plans to conduct, what could turn out to be, monthly or seasonal driving instructor catch-ups whereby we extend a free invitation to all driving instructors to join us at our new Keilor East Training Centre for a BBQ and chat, allowing us all to take a moment away from our busy lives and business to share an



evening, some food and conversation with likeminded people.



As part of this evening we hope to provide a professional development workshop on current topics such as website development, marketing, training techniques etc... all aimed at supporting you and your business.

Our first catch-up is currently planned for Tuesday 29<sup>th</sup> October 2019 starting at 6.30pm until 9.30pm. There will be no PD workshop at our first get-together, instead it will serve as a simply catch-up over a few soft drinks and a light BBQ dinner. It will also provide you with an opportunity to see our new training center.

### INDUSTRY COURSES – UPCOMING COURSES

#### CAR DRIVING INSTRUCTOR COURSE



TLI41218 Certificate IV in Transport & Logistics (Road Transport – Car Driving Instructor Course)

**WHEN:** Term 4 enrolments for NSW, ACT, SA and VIC are NOW OPEN

For more information visit our website [www.its.edu.au](http://www.its.edu.au)

#### HEAVY VEHICLE INSTRUCTOR COURSE



TLI41318 Certificate IV in Transport & Logistics (Road Transport – Heavy Vehicle Driving Instructor Course)

**WHEN:** Term 4 enrolments for NSW, ACT, SA and VIC are NOW OPEN

For more information visit our website [www.its.edu.au](http://www.its.edu.au)



### EMPLOYMENT OPPORTUNITES

**MANUAL DRIVER TRAINERS REQUIRED FOR OUR CAR DRIVING INSTRUCTOR COURSES IN SOUTH AUSTRALIA, ACT, NSW AND VICTORIA!!!**



Intelligent Training Solutions is currently seeking to expand its casual and part-time driver trainers/instructors in the states Victoria, South

Australia, NSW and the Australian Capital Territory.

**NOTE: SA trainers must be VORT accredited.**

**Pay Rate: Between \$43.20 to \$60 per hour**

If you are a qualified and accredited manual driving instructor with your own vehicle and are interested in teaching adults then please contact Melissa Kennedy on 03 5415 0216 or via email [info@its.edu.au](mailto:info@its.edu.au)

**BUS TRAINER AND ASSESSOR REQUIRED!**



Intelligent Training Solutions is currently seeking a heavy vehicle operator to join our training and assessment team.

This is a casual position well suited to a driving instructor with a HR licence, heavy vehicle experience is a must. P.T.V experience would be an advantage but not required.

**Pay Rate: \$45 per hour**

**WORKING AT HEIGHTS AND/OR CONFINED SPACES TRAINER AND ASSESSOR REQUIRED**



This next job post has nothing to do with driving instructing, however, may still appeal to those of you who have experience with either Working at Heights or with Confined Spaces.

Intelligent Training Solutions is currently seeking a trainer/assessor to teach either one or both of the qualifications above. This is a casual position and would be well suited to a self-employed person who can run a course with a weeks notice. All training materials and required equipment is provided by our RTO.

**Pay Rate: Between \$40 to \$60 per hour**

**TRAINER AND ASSESSOR REQUIRED with MECHANICAL EXPERIENCE**



We apologise in advance that this next job post, again, has nothing to do with driving instructing, however, like the previous job opportunity, it may still appeal to those of you who have experience with general tools or have worked in a mechanical workshop.

Intelligent Training Solutions is currently seeking a trainer/assessor to join our team and teach our test and tag fire extinguisher course. This is a casual position and would be well suited to a self-employed person who can run course with short notice. All training materials, equipment and training will be provided by our RTO.

**Pay Rate: Between \$40 to \$60 per hour**

**If you are a driving school and require a qualified driving instructor to join**

your team, send us an email and we  
will advertise here **for FREE!**

Email: [editorial@its.edu.au](mailto:editorial@its.edu.au)

**SPONSOR**

**DAVY'S FOOD & WINE TOURS**

A big thank you to Davy's Food and Wine Tours for helping with this edition of our industry newsletter.



With spring finally arriving and summer just around the corner, what a great time to start exploring Victoria's food and wine industry.

Davy's food and wine tours caters for both corporate functions and individual food and wine enthusiast with their tours running all year around.

Consider subscribing to their monthly newsletter as Davy shares secret family recipes, pairing wines with delicious food, and amazing products on offer such as their Crushed Chilies.

For more information on Davy's tours, visit their website [www.davysfoodandwinetours.com.au](http://www.davysfoodandwinetours.com.au) or contact Davy Bourbon himself on 0413 710 471.

You will not be disappointed.

**BUSINESS DIRECTORY**



**EDUCATION PROVIDERS**

- Academy of Road Safety.....1300 667 623
- Advanced Community College.....03 5986 4623
- AITAC Pty Ltd.....03 5428 6077
- Australian Academy of Further Education.....03 5428 4185
- Box Hill Institute.....03 9286 9188
- Intelligent Training Solutions.....1300 585 866**

**INDUSTRY CONTACTS**

- Australasian College of Road Safety (ACRS).....(02) 6290 2509
- Australian Driver Trainers Association (Victoria).....(03) 8393 9387
- Focus Insurance Brokers.....(03) 9595 0224
- Frank's Engineering (Dual Control Installer).....(03) 9354 0400
- VicRoads.....13 11 71

**LIST YOUR BUSINESS HERE**

EMAIL: [editorial@its.edu.au](mailto:editorial@its.edu.au)



## IN THE PASSENGER SEAT VOLUNTEER TEAM

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The deadline for all submissions is the 15<sup>th</sup> of the month, for publication in the following month newsletter (expect December).

Where possible, articles should be in an unformatted Word document and emailed to: [editorial@its.edu.au](mailto:editorial@its.edu.au)

Alternatively, submissions can be posted to:

**IN THE PASSENGER SEAT  
PO BOX 322  
RIDDELLS CREEK, VIC 3431**

The contributor's name, address and contact number must accompany each submission.

### SUBMISSION OF PHOTOGRAPHS

Photographs should be supplied as a JPEG or PNG file and emailed to [editorial@its.edu.au](mailto:editorial@its.edu.au)

### ADVERTISERS

To advertise in this newsletter please contact the ITS office on 03 5415 0204 for current pricing and sizes available.

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**THIS EDITION OF 'IN THE PASSENGER SEAT WAS DEVELOPED BY**



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